

MLS Area 5E

Residential Statistics

Independence Title

September 2021

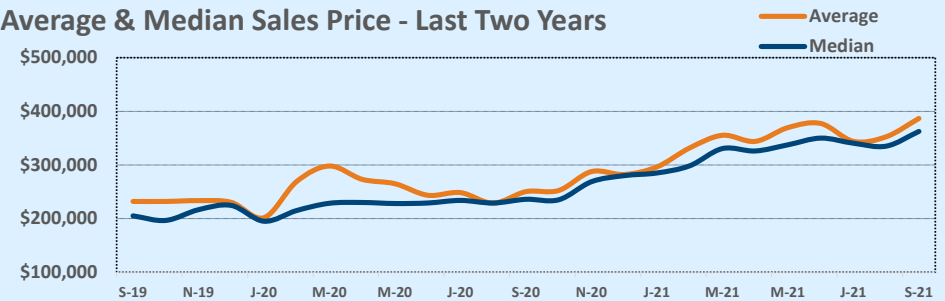
| Listings | This Month | | | Year-to-Date | | |
|---------------------|-------------|-------------|---------------|--------------|--------------|---------------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| Single Family Sales | 18 | 22 | -18.2% | 127 | 152 | -16.4% |
| Condo/TH Sales | 2 | 1 | +100.0% | 20 | 21 | -4.8% |
| Total Sales | 20 | 23 | -13.0% | 147 | 173 | -15.0% |
| New Homes Only | -- | -- | -- | 6 | 14 | -57.1% |
| Resale Only | 20 | 23 | -13.0% | 141 | 159 | -11.3% |
| Sales Volume | \$7,734,260 | \$5,754,160 | +34.4% | \$51,919,105 | \$44,118,685 | +17.7% |
| New Listings | 19 | 8 | +137.5% | 170 | 175 | -2.9% |
| Pending | 16 | 10 | +60.0% | 20 | 177 | -88.7% |
| Withdrawn | 1 | 1 | -- | 4 | 5 | -20.0% |
| Expired | -- | -- | -- | -- | 5 | -- |
| Months of Inventory | 0.6 | 0.1 | +321.7% | N/A | N/A | -- |

| Average | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$373,980 | \$245,331 | +52.4% | \$328,225 | \$255,366 | +28.5% |
| List Price/SqFt | \$260 | \$162 | +60.4% | \$216 | \$162 | +33.3% |
| Sold Price | \$386,713 | \$250,181 | +54.6% | \$353,191 | \$255,021 | +38.5% |
| Sold Price/SqFt | \$268 | \$165 | +61.9% | \$231 | \$162 | +43.0% |
| Sold Price / Orig LP | 103.3% | 102.2% | +1.1% | 107.6% | 99.9% | +7.7% |
| Days on Market | 10 | 15 | -32.1% | 10 | 27 | -62.6% |

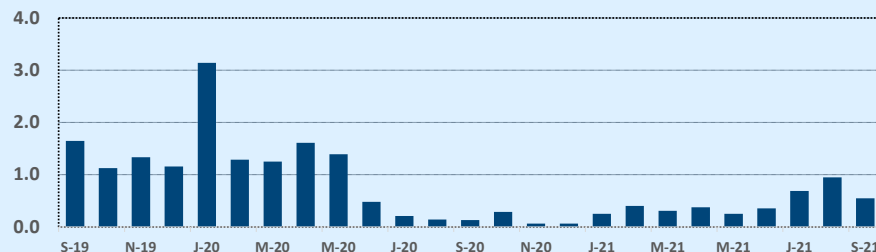
| Median | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change |
| List Price | \$347,000 | \$234,990 | +47.7% | \$310,000 | \$229,900 | +34.8% |
| List Price/SqFt | \$256 | \$157 | +62.9% | \$213 | \$155 | +37.6% |
| Sold Price | \$362,500 | \$235,915 | +53.7% | \$330,521 | \$230,000 | +43.7% |
| Sold Price/SqFt | \$259 | \$158 | +64.4% | \$232 | \$154 | +51.0% |
| Sold Price / Orig LP | 102.0% | 102.0% | +0.0% | 107.0% | 100.0% | +7.0% |
| Days on Market | 7 | 5 | +40.0% | 5 | 11 | -54.5% |

| Price Range | This Month | | | Year-to-Date | | |
|----------------------|------------|-----------|-----------|--------------|------------|-----------|
| | New | Sales | DOM | New | Sales | DOM |
| \$149,999 or under | -- | -- | -- | -- | -- | -- |
| \$150,000- \$199,999 | -- | -- | -- | 1 | -- | -- |
| \$200,000- \$249,999 | -- | -- | -- | 4 | 2 | 134 |
| \$250,000- \$299,999 | 2 | 2 | 13 | 51 | 34 | 10 |
| \$300,000- \$349,999 | 9 | 7 | 7 | 52 | 55 | 7 |
| \$350,000- \$399,999 | 5 | 3 | 17 | 25 | 29 | 8 |
| \$400,000- \$449,999 | 3 | 3 | 5 | 20 | 7 | 6 |
| \$450,000- \$499,999 | -- | 3 | 16 | 4 | 8 | 12 |
| \$500,000- \$549,999 | -- | -- | -- | 3 | 5 | 13 |
| \$550,000- \$599,999 | -- | 2 | 5 | 8 | 4 | 4 |
| \$600,000- \$699,999 | -- | -- | -- | -- | 3 | 5 |
| \$700,000- \$799,999 | -- | -- | -- | 1 | -- | -- |
| \$800,000- \$899,999 | -- | -- | -- | -- | -- | -- |
| \$900,000- \$999,999 | -- | -- | -- | 1 | -- | -- |
| \$1M - \$1.99M | -- | -- | -- | -- | -- | -- |
| \$2M - \$2.99M | -- | -- | -- | -- | -- | -- |
| \$3M+ | -- | -- | -- | -- | -- | -- |
| Totals | 19 | 20 | 10 | 170 | 147 | 10 |

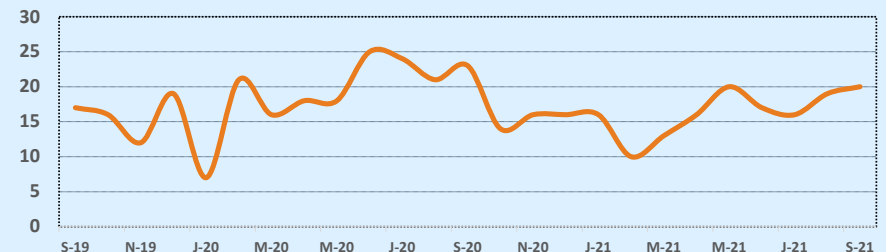
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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